



## Case study

# Portsmouth Port

Portsmouth, UNITED KINGDOM

**Client** Portsmouth Continental Ferry Port  
(Portsmouth Commercial Port)  
[www.portsmouth-port.co.uk](http://www.portsmouth-port.co.uk)

**Value** confidential

**Objective** To develop a master plan for the port's forecast growth in traffic to 2015 that is financially viable, maximises port revenues, enhances retail revenues and incorporates operational process improvements.

**Services** Business Planning and Master Planning

Vector was selected because of its international reputation in improving the performance of passenger terminals at airports.

Vector's expertise in Financial and Capacity planning were employed in producing a Port Master Plan that was both operationally and financially viable.

Financial planning and investment analysis considered options for full privatisation, joint venture operations, concessioning and PPP were modelled.

**Client Benefit** The completion of the Development Brief and Fall Back Strategy Report by Vector in July 2002 allowed the port management to develop the port within a logical plan. The financial planning and investment analysis that supported the physical plan allows the port to budget more accurately.

